

Crime Stoppers - Insurance Basics for Nonprofits

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Insurance Basics for Nonprofits

Agenda



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- **Roles & Responsibilities**
- **Coverage Overview**
- **Marketplace Trends**
- **Steps You Can Take**

Roles & Responsibilities



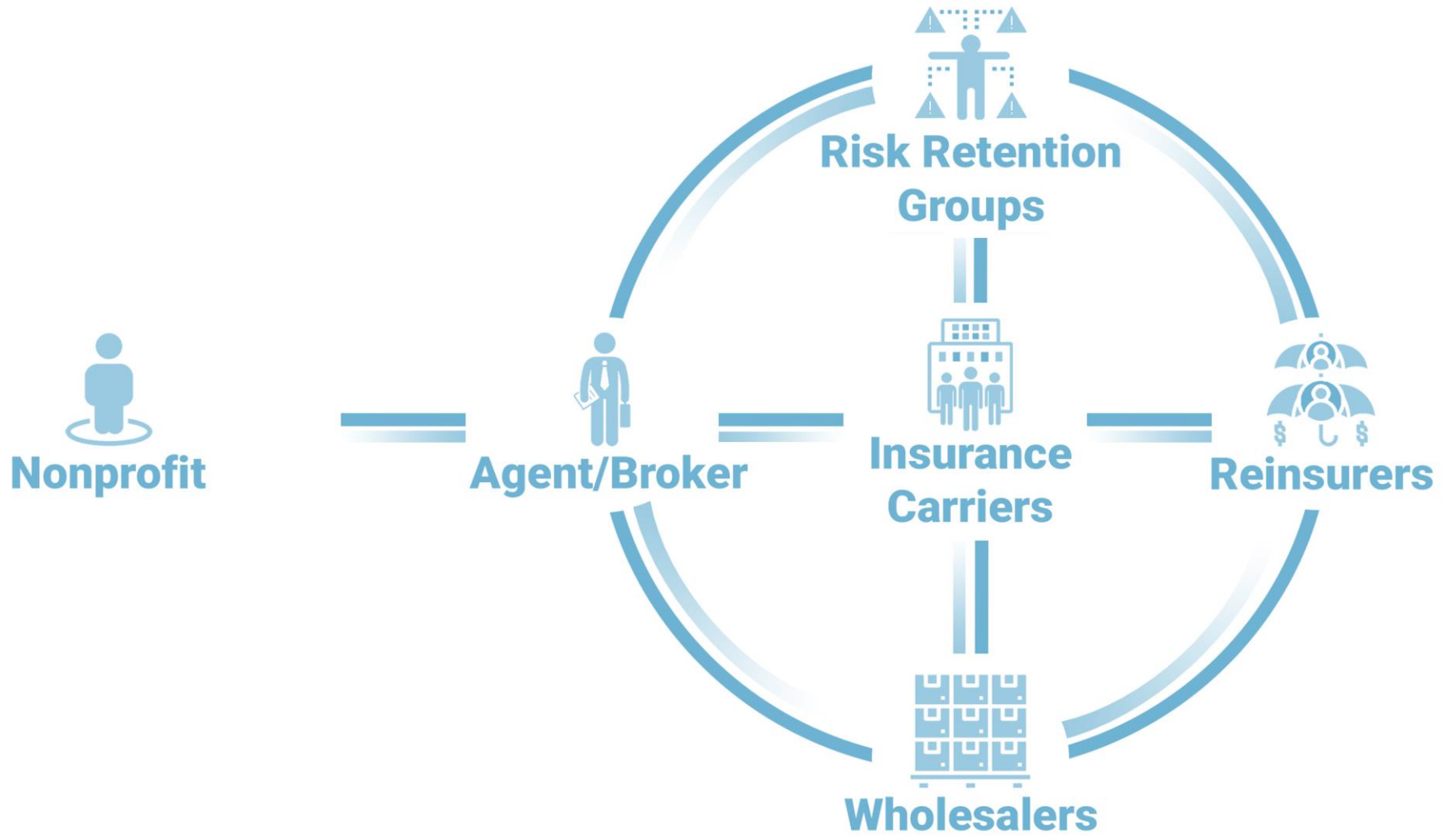
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Roles & Responsibilities

Insurance Eco-System



Roles & Responsibilities

Carrier vs. Broker



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Coastal Connections
Vero Beach, FL

What to Look for in a Carrier

- Experience
- Specialized Coverages
- Financial Strength
- Risk Management Assistance
- Service

What to Look for in a Broker

- Knowledgeable About Commercial Lines Coverage
- Experienced in Nonprofit Risk
- Familiar With Marketplace
- Provide Regular Insurance Reviews
- Contract Assistance

Coverage Overview



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Overview on What Drives the Insurance You Need

Statutory

Examples:

Worker's Comp

A nonprofit's paid employee slips and falls while carrying supplies into their facility.

Auto Liability

Auto insurance is also required by law for any owned vehicles, but coverages differ greatly depending on which state.

Contractual

Examples:

Vendors and funding sources

Typically, they require a minimum of general liability insurance before entering into an agreement

Events

Some venues request that the nonprofit provide them with a certificate of insurance to use their space for an event.

Exposures

Examples:

Directors and Officers

It's not uncommon for prospective board members to request that a Directors and Officers policy be purchased before they will participate as a board member.

Improper Sexual Conduct

Any organization that has the possibility of unsupervised contact with any vulnerable population such as children, the disabled or the elderly.

How Insurance Protects you

General Liability

- Bodily Injury
- Property Damage
- Personal Injury

Directors and Officers (D&O)

Coverage for the organization and the directors and officers, employees and volunteers for damages and defense costs arising from claims alleging various "wrongful acts"

Business Auto

Bodily injury & property damage to others caused by autos owned or leased by the nonprofit

Non-Owned/Hired Auto

Coverage for organization of sued for damage caused by a hired vehicle or vehicle owned by others using it on behalf of your organization

Liability Coverage Specific to Nonprofits

Social Service Professional

Coverage for the organization and the directors and officers, employees and volunteers for damages due to the vicarious liability arising out of the work or services your organization provides

Improper Sexual Conduct

Coverage for allegations of sexual or physical abuse against third parties

Workers Comp

Medical expenses, lost wages and rehabilitation costs for employees who are injured or become ill in the course and scope of their job

Umbrella

Provides higher limits for a variety of coverage

Cyber

Protection from data breaches & other cyber security issues.

Marketplace Trends



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Trends in the Insurance Marketplace

Market Conditions – Myth vs. Reality

It's Not Just You

- Increased Public Awareness
- Statute Reform
- Social Inflation
- Nuclear Verdicts
- Catastrophic Weather Events



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Belong!
Vienna, VA

Trends in the Insurance Marketplace

How these myths impact your nonprofit:

- Limited Capacity
- Reduced Limits/Coverage
- Rate Increases
- Higher Deductibles



NIA Member:
Gleanings for
the Hungry
Dinuba, CA

Steps You Can Take



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Steps You Can Take

- Outsource
- Give Yourself Enough Time
- Complete the Application
- Understand Your Risks



NIA Member:
Compassion Café
Beach Haven, NJ



www.insurancefornonprofits.org